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CREDIT CORNER www.firstpacecu.com

When considering Buying vs. Leasing your next vehicle, there are some pros and cons of each that you should know about:

	BUYING	LEASING
Ownership	You own the vehicle. Keep it as long as you want.	You don't own the vehicle. Must return at the end of the lease unless you want to buy it.
Up-Front Costs	Cash Price or Down Payment. Taxes. Registration. Any other fees.	First Month's Payment. Refundable Security Deposit. Acquisition Fee. Down Payment. Taxes. Registration. Any other fees.
Monthly Payments	Usually Higher than lease payments.	Almost Always Lower than loan payments.
Early Termination	Sell or Trade in at any time. Money from sale can be used as you want.	Fees for Early Termination of lease. Dealer MAY buy car from leasing company.
Vehicle Return	You handle sale or trade in.	Return vehicle at lease-end, pay end-of-lease costs and walk away.
Future Value	Vehicle depreciates, but cash value is yours.	Future value doesn't affect you, but you don't have any equity in the vehicle.
Mileage	Unlimited mileage.	Limited mileage. You negotiate for higher limit. Pay fees for exceeding limits.
Excessive Wear & Tear	You don't have to worry about wear and tear, but it could lower the vehicle's trade-in or resale value.	Most leases hold you responsible. You'll have to pay extra fees for exceeding what is considered normal wear and tear.
End of Term	At the end of the loan term, you have no further payments and you have built equity to help pay for your next vehicle.	At the end of the lease (usually two to three years), you can finance the purchase of the car, or lease or buy another.
Customizing	The vehicle is yours to modify or customize as you like, although doing so may void your warranty.	Any modifications or custom parts you add have to be removed. If there's any residual damage, you'll have to pay to have it fixed or file an insurance claim and pay a deductible.